

# MARTHA'S VINEYARD HOSPITAL

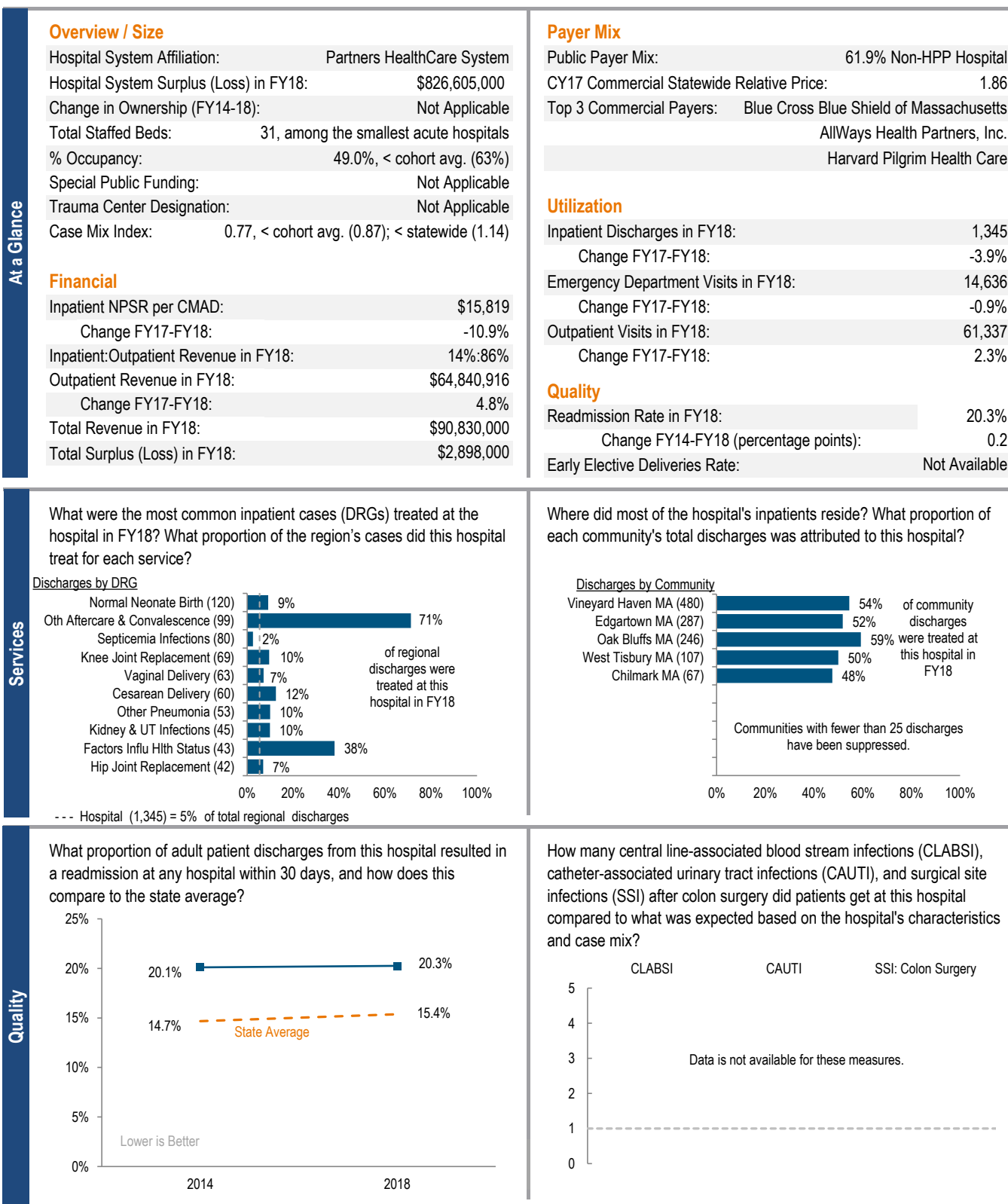
## 2018 Hospital Profile

Oak Bluffs, MA

Community Hospital

Cape and Islands

Martha's Vineyard Hospital is a small, non-profit community hospital located in the Cape and Islands region. It is a member of Partners HealthCare. Martha's Vineyard Hospital is designated by the Centers for Medicare & Medicaid Services (CMS) as one of three Critical Access Hospitals (CAH) in Massachusetts. It was profitable each year from FY14 to FY18, with a total margin of 3.2% in FY18, compared to a median total margin of 2.1% among peer cohort hospitals.



For descriptions of the metrics, please see the technical appendix.

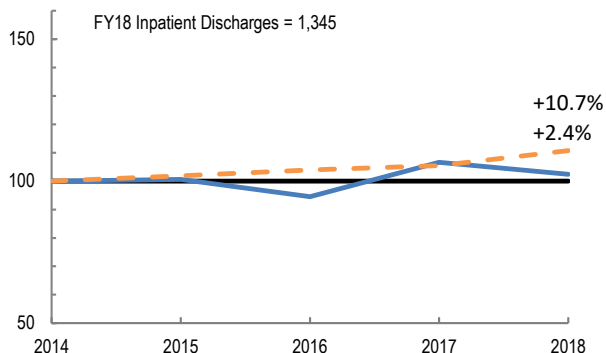
# 2018 HOSPITAL PROFILE: MARTHA'S VINEYARD HOSPITAL

Cohort: Community Hospital

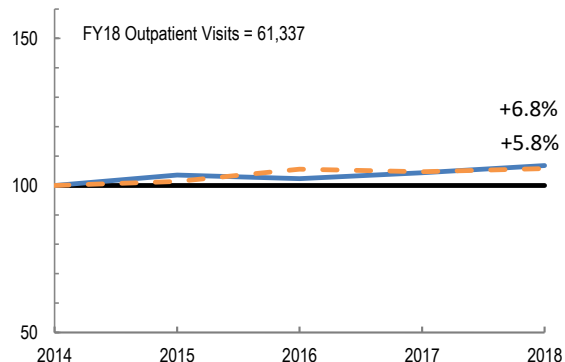
Key:  
—■— Hospital  
- - - ■ - - - Peer Cohort

## Utilization

How has the volume of the hospital's inpatient discharges changed compared to FY14, and how does this compare to the hospital's peer cohort median? (FY14=100)

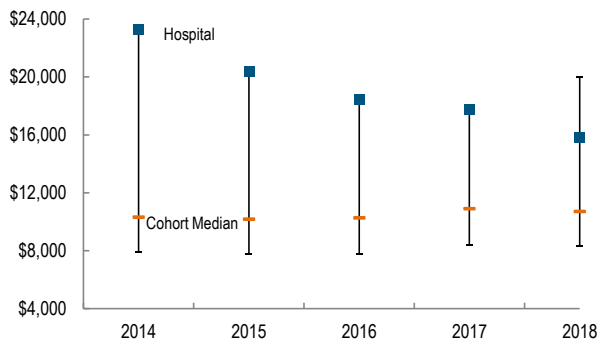


How has the volume of the hospital's outpatient visits changed compared to FY14, and how does this compare to the hospital's peer cohort median? (FY14=100)

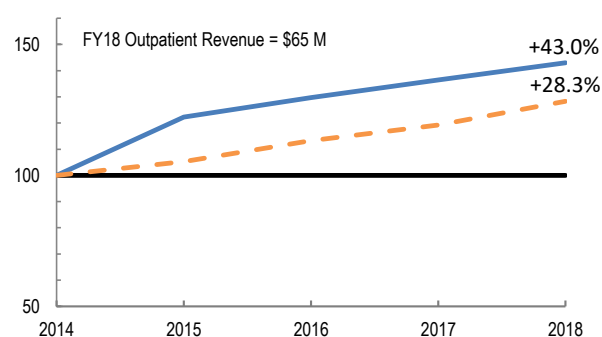


## Patient Revenue Trends

What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY14 and FY18, and how does this compare to the hospital's peer cohort median?



How has the hospital's total outpatient revenue changed compared to FY14, and how does this compare to the hospital's peer cohort median? (FY14=100)



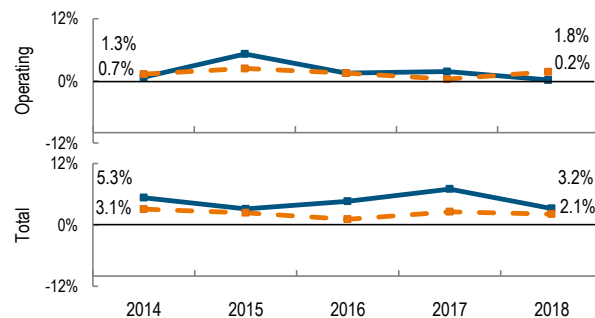
## Financial Performance

How have the hospital's total revenue and costs changed between FY14 and FY18?

Revenue, Cost, & Profit/Loss (in millions)

FY	2014	2015	2016	2017	2018
Operating Revenue	\$ 68.9	\$ 76.5	\$ 77.6	\$ 85.6	\$ 88.1
Non-Operating Revenue	\$ 3.3	\$ (1.5)	\$ 2.5	\$ 4.7	\$ 2.7
Total Revenue	\$ 72.2	\$ 75.0	\$ 80.1	\$ 90.2	\$ 90.8
Total Costs	\$ 68.4	\$ 72.6	\$ 76.4	\$ 83.9	\$ 87.9
Total Profit (Loss)	\$ 3.8	\$ 2.4	\$ 3.7	\$ 6.3	\$ 2.9

What were the hospital's total margin and operating margins between FY14 and FY18, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

\* High Public Payer Hospitals (HPP) receive a minimum of 63% of gross patient service revenue from public payers.